

Nicholas P. Sullivan

Nicholas P. Sullivan has written widely about technology and entrepreneurship, primarily as a writer and editor at *Inc.com* (Editor-in-Chief) and *Home Office Computing* magazine (Editor-in-Chief). For the past four years, Sullivan has been engaged in international development and investment, as Executive Director of the Money Matters Institute and General Partner/Director of Research for the Global Horizon Fund, a private-equity fund-of-local funds in emerging markets. He compiles the annual Wealth of Nations Index, a ranking of 70 developing countries (according to 63 variables), and was an UN-accredited Business Interlocutor to the International Financing for Development Conference (Monterrey, Mexico, 2002). He is currently writing a book about business development sparked by entrepreneurs and foreign investment in poor countries.

Sullivan has written for *Forbes* and *Newsweek* on technology and business, is author of *Computer Power for Your Small Business* (AMACOM and Random House) and wrote the popular *Workstyles* column on “life and work in the information age” for *Home Office Computing* for 12 years. Recent publications include “Do BITs Really Work: An Evaluation of Bilateral Investment Treaties and Their Grand Bargain” in the *Harvard International Law Journal* (Winter 2005) and “Clinical Economics” in *Compass* magazine (Fall 2005, Center for Public Leadership, Kennedy School of Government).

Sullivan was chairman of the *Inc.* E-Strategies Conference, the *Inc./Cisco* Growing with Technology Awards and the US West New Ventures Seed Capital Competition. He holds an A.B. from Harvard University and an M.A. from the Fletcher School of Law & Diplomacy, where he focused on development economics and international finance.